

Merced Horseman's Association
Board of Directors Meeting & General Meeting
Thursday, June 16, 2011 Minutes, Approved July 14, 2011

Call to Order: by President, J.A. Thomas at approximately 7:05pm

In attendance: Vice President: Tony Aragon; Secretary: Carol Suggs (710pm); Treasurer: Bill Suggs (710 pm); Directors Arnie Kiil, Lisa Krogh and Brett Weaver. Excused: Directors: Karen Camp & Jennifer McCulloch, Caretaker: Dennis Friesen. Unexcused: Director: Michael Conley. Member: Kathy Amos.

Agenda Items to add: under Old Business: Propane

While waiting for Suggs to arrive we skipped to sorting report.

Sorting. Weaver reported that they last sorting in may had 8 riders \$270 income less \$150 cattle costs = \$120

The above minutes were taken by member Kathy Amos.

Adoption of Minutes of May 12, 2011 Motion made by Krogh, seconded by Weaver. Motion accepted and moved.

Misc: Thomas reported that he met with Tom Martin from Merced Rodeo today and reported that the rodeo stock is being housed here over night as part of our verbal agreement wit the fair.

Correspondence: Thomas picked up the contracts for Shane and NorCal which were sitting at the Accountants office. Aragon reported that he was contacted by the probation officer for the guy who ran into our gate and fence. They need an estimate of repairs, Aragon told them \$1500 +/-, Thomas gave Aragon an estimate that he had gotten on the front gate.

Insurance Report: Thomas reported that the check for \$1200 went out to pay the D and O insurance. C.Suggs stated that this insurance lapsed on the 14th and inquired if there would be a late fee or a reinstatement fee. Thomas didn't know. Thomas stated that he did speak to Conley and Conley is going to research all 4 of our insurances and see if we can get a better deal for next year.

Financial Report: Per B. Suggs. Discussion on Gary's Rent A Can for the porta potties used at the rodeo and for servicing. Thomas stated that we ended up with more porta potties instead of what the board had discussed at the May meeting which was getting two more and having them serviced. Because of a cost issue he made the call to allow Gary's to bring more potties and not have the second service. After discussions with the accountant it was determined that even with the \$1,895.50 deposit made that we still had more bills to pay than money in the checking account. B.Suggs went over the financials and went over the current bills that are outstanding. He reminded the board that we have the \$800 corp bill that needs to be paid and that we owe the accountant \$ 798 for tax preparation and monthly services. Pepsi \$ 501, Gary's \$320 and that our quarterly insurance bill will be due soon approx \$400 +/- . Discussion about transferring money from savings. Discussion about what we can do to get some money in the club. We need to push our sanctioned shows that are in the fall and the August RNS sorting event. Thomas to discuss with some of our creditors to see if we can make payment arrangements. Motion by Krogh to move enough money from savings to cover our immediate expenses, seconded by Kiil, Motion accepted and Moved.

Caretaker Report: Friesen not here, but had stated to Thomas that he didn't have anything to report. Aragon stated that the mower part had still not been ordered and this needs to be taken care of.

Committee Reports:

Gymkhana: McCulloch not here to report. **Sorting:** reported earlier in the meeting, but it was added that along with the cattle expense we have a \$65 insurance expense so this takes the net profit to \$55. Discussion on getting the word out about the sortings, free advertising in the horse trade magazines. Change sign up times to 6pm and start at 7pm.

EXCA Race: Thomas reported that we made about a \$300 profit, but that we didn't really advertise the race as we wanted to keep the first one small. He stated that the EXCA people were very happy and would like us to do more. Some EXCA events have been cancelled. Discussion about whether we could do one in July, felt it too soon as we wouldn't be able to market it properly will look to do an event in fall. Discussion of doing a clinic the day before. Discussion about different pricing for non pros and perhaps changing the pay out, do prizes? **Nor Cal:** rodeo went great, they had pre registration and only a few no shows, it rained really hard, arena got sloppy, didn't serve any cold drinks. Over bought food and drink based on last years sales, but good news is that we have plenty of pantry stuff for the rest of

the year. We made about ½ the amount in the kitchen when compared to last year. Discussion about revising our contracts to include a clause about extra costs incurred for more porta potties. Nor Cal was happy with us. **Bucking Bull Bash:** Thomas stated that he has not heard back from Souza about this event. Also stated that Souza had stated that at other venues he was able to cover advertisers in the arena since they were not really helping his event. Discussion about revising our contract so that NONE of our advertisers would be covered up. **Tack Sale/ Jr Horse Show:** C. Suggs reported that Lopes had about 19 entries in the Jr Horse show and we had about 6 vendors at the Tack Sale. There was about 50 +/- people at the grounds off and on. Amos reported that we used the left over tri tip and buns from the Rodeo and the kitchen brought in \$274. Tack Sale brought in \$192. **Versatile Ranch:** C. Suggs reported that she will need to order buckles and some ribbons but it holding off until she gets funds in, is getting a few sponsorships. Being held Sept 11, patriot's day so would like to decorate. **Scholarship:** Amos read an email from Camp. Previously we had approved two scholarships at \$100 each. The committee is recommending three scholarships at \$100 each. Discussion. Thomas made motion that we approve the three scholarships as recommended by the scholarship committee at \$100 each, Aragon seconded, Motion accepted and moved. **At Risk Kids Day:** Thomas spoke to Wedemeyer and said to set a date, perhaps in the fall. Amos stated that she has some kids lined up from Tuolumne County but needs help with Merced and Madera Counties. **Sanctioned Reinings:** Krogh reported that she would like to get sponsors for a special MHA buckle, must show on both show dates and will work with Tereasa Canada (show manager) on how to do the points. Discussion about cattle, same contractor as last year. **Sanctioned Ranch Sorting:** Weaver is the contact with Canada the show manager. Discussion on getting both these events advertised as much as possible as these are both fund raisers for us.

Old Business

Propane: Amos reported that there was no propane for the Rodeo. Bill Banducci rigged up the 5 gallon propane tank from the BBQ for her and turned the gas off at the tank. Amarant was contacted, apparently there is a leak, they pressure tested it and couldn't find the leak. For the Horse Show/Tack Sale, went to turn on the gas and the valve broke down into the tank. We had no gas, but ended up not needing it as we used food from prior event and cooked in roaster ovens and microwave. Amarant was called again not sure if they have come out. Further discussion about propane and agreement to give Caretaker 100 gallons a year. We agreed earlier the year to pay a very large propane bill for both the club (which has now all leaked out) and for the Caretaker. Discussion of changing caretakers contract for 2012 regarding propane. Discussion on contacting the accounting and adding the 250 gallons cost of propane to caretakers "income" as is stated on contract. Also discussions that any bills, expenses over \$100 are to be approved by the board, and the propane bill that was incurred earlier this year was well over \$100. Thomas made motion to revise the 2012 caretaker's contract and remove the caveat of propane and to add the word "expenses" to "The Board must approve any repairs or parts or *expenses* over \$100." Motion seconded by Krogh, motion accepted and moved. Thomas to contact Amarant.

Sharing and Open Discussion: Amos stated that she spoke with Don Clark at the show and he offered to help us with some fundraising, possibly putting on a clinic or a CCPA sanctioned penning. Further discussion about clinics. Need to walk away with \$1,000+ per event like this. Perhaps give arena for free and we get the kitchen proceeds? Thomas to contact Clark and other possible clinicians to see if they would volunteer to help us out for fundraisers. Amos requested permission from the board to send out postcards to old members who have not renewed. Mentioned that another club did this and had success with it. Said that she would keep printing down to a minimum but that there would be postage charges. Motion made by Thomas and seconded by Aragon for Amos to pursue the "we miss you" postcards and postage. Motion accepted and moved.

There being no further business Thomas adjourned the meeting.

Respectfully submitted,

Carol Suggs
Secretary